

## Grab a seat and enjoy the show.

Sun's Identity Management product suite securely manages billions of identities around the world. We are a proven leader in this rapidly growing market.

This CD provides the latest information on each Identity Management product, including:

Updated customer presentations (product roadmaps, product overviews and competitive differentiators) for:

- Access Manager and Federation Manager
- Identity Manager
- Directory Server Enterprise Edition (DSEE)

Portfolio Flash presentation: "What is Identity Management?"

- How Sun's comprehensive portfolio of identity management solutions helps organizations to manage, protect, store, verify, and share identity data.

Federation Manager Flash presentation: "What is Federation?"

- A quick overview on identity federation

Plenty of useful links

For more information, please visit [www.sun.com/identity](http://www.sun.com/identity).

Sun Microsystems, Inc. 4150 Network Circle, Santa Clara, CA 95054 USA  
Phone 1 650 960-1300 or 1 800 555-9SUN Web [sun.com](http://sun.com)



©2006 Sun Microsystems, Inc. All rights reserved. Sun, Sun Microsystems and the Sun logo are trademarks or registered trademarks of Sun Microsystems, Inc. in the United States and other countries. Information subject to change without notice.

> SOFTWARE SALES KICKOFF FY07 | Sun Identity Management



## EXPLORE THE WORLD OF SUN IDENTITY MANAGEMENT

Your ticket to providing secure access across the enterprise through Access Manager, Federation Manager, Identity Manager and Directory Server Enterprise Edition.



## IDENTITY MANAGEMENT INTRODUCES QUARTERLY WEBINARS

Historically, Identity Management product managers have provided timely information to the field sales and partner organizations through ad-hoc product overviews, roadmap reviews, and feature reviews upon request. This method was effective in communicating specific product information to individual sales team members, customers, prospects and partners, but it was not scalable.

In Q2 FY07, the Identity Management product management groups are introducing a new webinar program designed to better service these requests across the entire middleware sales organization. The webinar program will provide quarterly updates of the most frequently requested presentations and information for each product line.

When the program debuts in Q2 FY07, field sales and partner organization team members will have a selection of webinar topics. Every webinar will conclude with an interactive Q&A and will be recorded for replay-on-demand throughout the quarter. Listening time for each webinar will be one hour or less.

When a product overview or roadmap discussion is requested by a key customer, prospect or partner, Sun representatives can simply invite them to the next live Webinar or point them to the current quarter's recorded presentation.

Through the webinars, attendees will get updated information on each product, have the opportunity to ask questions and benefit from hearing product managers answer questions from others.

Identity Management will produce quarterly webinars for each product line focusing on the following topic areas:

### For external audiences

- Selling the Suite
- Suite roadmap
- Product roadmap
- Product customer overview
- Product technical overview
- Market segment solutions (e.g. compliance)

### For internal audiences only

- Pricing
- Competition
- Market position/growth
- Qualifying
- Partnering with ISVs

This CD includes a sampling of the kind of information that will be included in the quarterly webinars.

Watch your email in the next month for webinar schedule information.